

Procurement of the Home Information Pack Central Register

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Overview

- This meeting intends to:
 - explode the myth that government IT procurement projects always go wrong
 - demonstrate how a procurement project can be handled in a brisk business-like way
 - identify unusual features of the concession contract
 - from the supplier's perspective highlight the features of this procurement project
- Followed by Questions & Answers
- 8.00pm finish and networking in Truckles Wine Bar

Overview

- Speakers:
 - Brian Wernham: senior associate consultant to LA International plc
 - Vincent King: partner at Pinsent Masons
 - Chris Brackley: Managing Director of Landmark Information Group Solutions

Strategic Background

The Home Information Pack (HIP) Programme objectives:

- Improve
 - process of buying and selling homes
 - general quality of housing stock
 - transparency of:
 - Structural Condition (HCRs)
 - Energy Performance (EPCs)
- Encourage improvements to energy efficiency
- Inter-Programme Dependencies:
 - The Search Code
 - EPCs for rentals
 - eConveyancing
 - Tenancy Deposit Schemes
 - Commercial EPC Register

HIPS Central Register & Services

- Need for:
 - Proof of authenticity of HCRs & EPCs
 - A search on nearby Home Inspectors
 - Address matching to 'real' addresses (UPRN)
- Alternatives considered:
 - Pay for an internal build and run internally
 - Pay for an external build and run internally
 - Pay for an external build and run externally
 - Do not pay anything: appoint a concessionaire
- Advantages of the final option:
 - no cost to taxpayer
 - development risk transferred to concessionaire

On-Time Procurement – How?

How:

- Develop materials
 - Incrementally
 - In parallel
- 'Just in time' & 'Timeboxing' Philosophy followed:
 - 'Just in time' preparation of tender materials
 - Treat procurement as a project
 - Develop contract schedules in advance for:
 - implementation plan
 - contract monitoring
 - Allocate risk to parties best placed to put in place countermeasures
- Treat procurement as a 'dialogue'

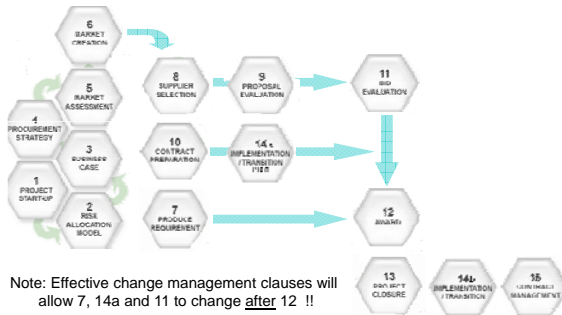
Standard OGC Approach



Standard OGC Approach As Too Often Executed



Fast-Track Interpretation of OGC Approach



Summary

- Strategic need for zero cost solution for taxpayer
- Procurement as a dialogue with suppliers
- Allocation of risk to parties best placed to put in place countermeasures
- Agreement of implementation plans and SLAs before final stage of bidding